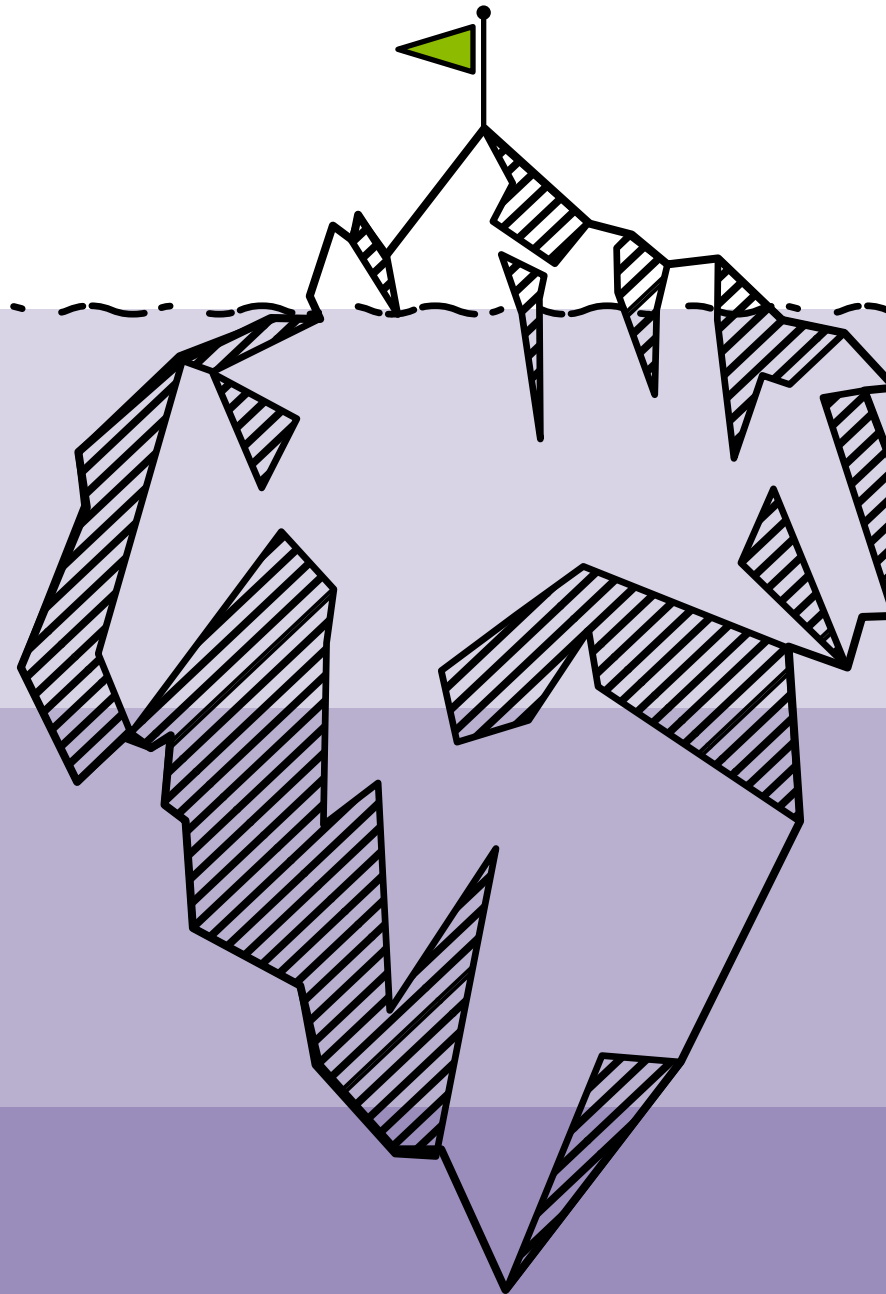


Operational costs – Direct

Operational costs – Indirect

Compliance costs

Business opportunities



CUSTOMS DUTY

Cost of declarations

– Personnel, Time, Customs software, Customs broker

Customs education

Customs management routines

Extra customs work

Fines due to: Wrong customs value, Wrong commodity code,
Wrong origin documentation

Lost customs permits

Bad will

Competitive edge*

– Pro-active customs strategy, Advanced, value-added customs handling,
Optimal supplier and customer opportunities

Cash flow issues

Customs cost-efficiency

Risk mitigation

Missed free trade opportunities